



Network Audit and Optimisation

Achieving leading edge performance while ensuring best possible utilisation of investments

Introduction

Network Audits, Scope & Methodology

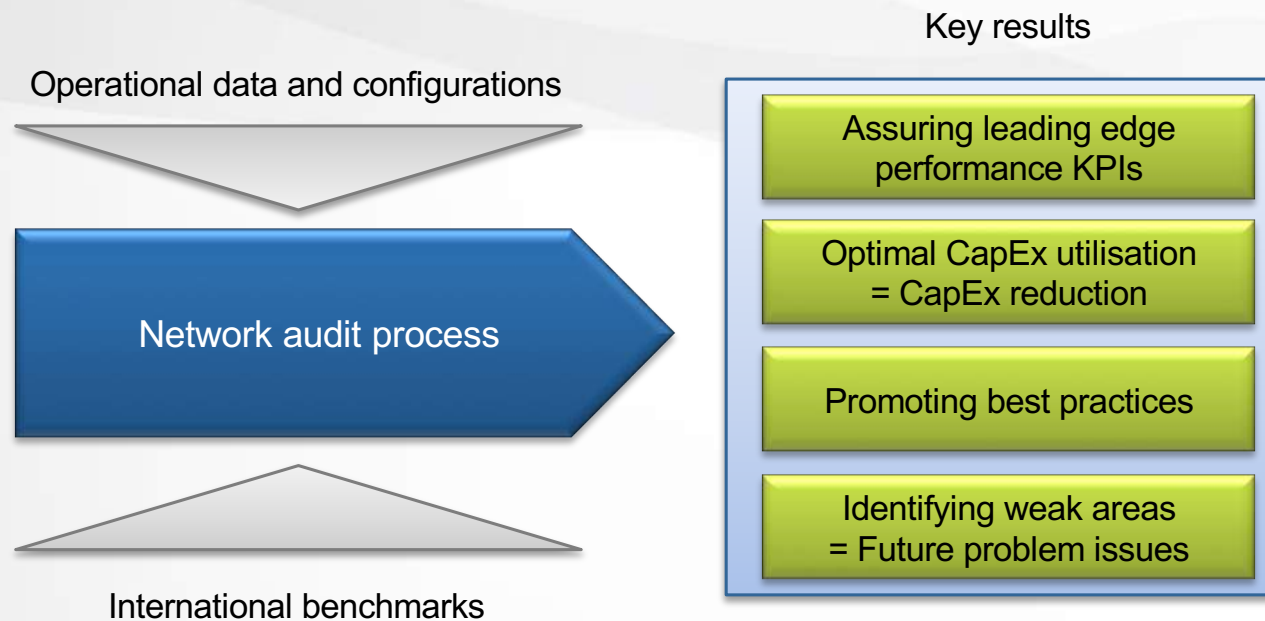
How we can help

Project examples and references

Our company

The key objectives of the network audit

Regular technical audits of mobile network operations will assure best possible utilisation of network investments as well as providing a basis for tuning and optimisation which ensures performance KPIs in accordance with leading benchmarks.



- The key objective is to ensure optimal CapEx utilisation while at the same ensuring leading edge performance
- This translates into improved customer satisfaction (impacting revenue and market share), while keeping tight control of CapEx. Significant CapEx reductions are often possible.

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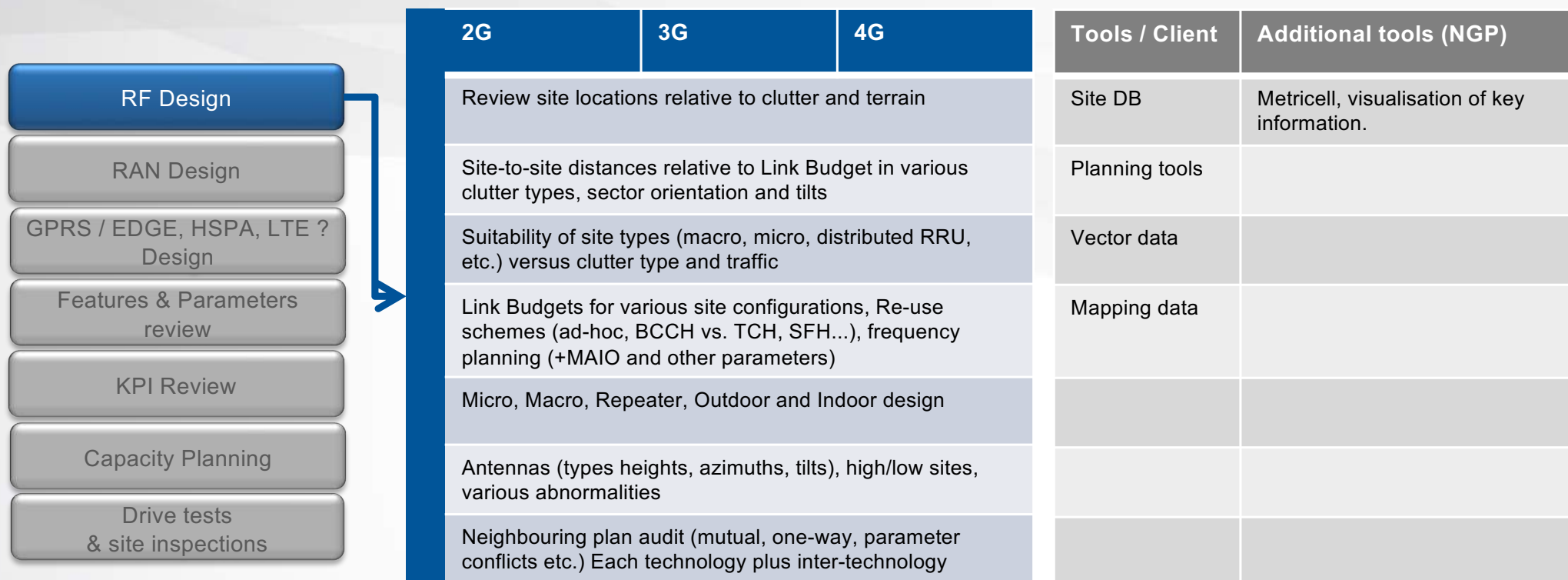
RAN audit – Detailed scope of work

The table below provides a top level overview of how we see the original scope mapped against tasks and networks/services included in the audit.

| SOW | | 2G | 3G | 4G | |
|-------------------------------------|-------------------------------|--------------------------------|--------------------------------|--------------------------------|---|
| Design process | RF Design | ✓ 900/1800/1900 MHz | ✓ 2100 MHz | ✓ 700/2100// 2500 MHz | |
| | RAN Design | ✓ BTS / BSS | ✓ RAN | ✓ eRAN | |
| | GPRS / EDGE, HSPA, LTE Design | ✓ GPRS / EDGE | ✓ HSPA+ | ✓ LTE | |
| | Configuration | Features & Parameters review | ✓ Spectrum efficiency | ✓ Data speeds | ✓ Multiband VoLTE |
| | | Performance | KPI Review | ✓ CSSR CDR HOSR | ✓ SHO, IRAT |
| | Capacity Planning | | ✓ Channel Allocation | ✓ Throughput | ✓ Multiband |
| | Configuration/performance | Drive tests & site inspections | ✓ Voice C/I-C/A | ✓ Quality Data | ✓ Throughput/quality data VoLTE quality (if used) |
| Issues identification and solutions | | ✓ Final analysis and reporting | ✓ Final analysis and reporting | ✓ Final analysis and reporting | |

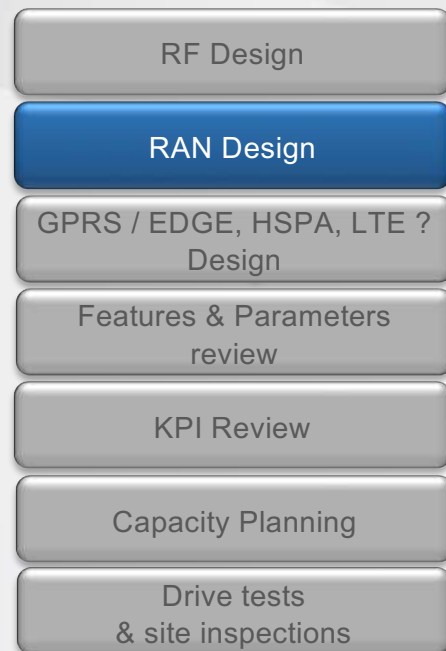
RF Design

Overview of RF design audit, data sources & tools, additional (optional) tools.



RAN Design

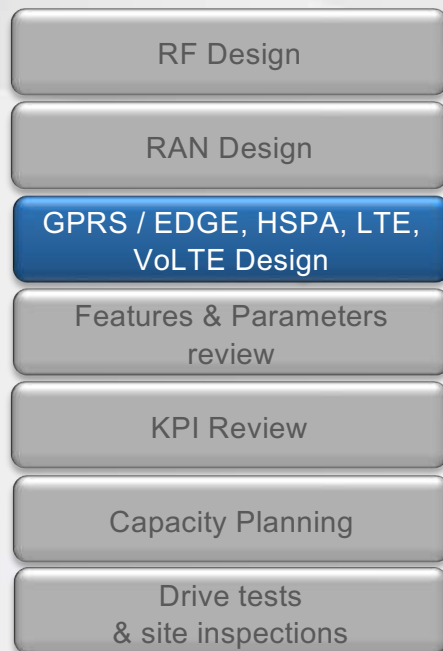
Overview of RAN design audit, data sources & tools, additional (optional) tools.



| 2G | 3G | 4G | Tools / Client | Additional tools (NGP) |
|---|-------------------|--------------------|------------------|--|
| Channel / TRX configs, etc. | NodeB configs | eNodeB configs | OSS data | |
| Indoor solutions strategies | | | | Metricell visualization of traffic data geographically |
| Voice strategies | | | | |
| Multiband /multi-carrier strategy | | | | |
| BSC, BSC Load Transcoder & PCU review | RNC design review | MIMO design review | | |
| LAC & RAC Design | LAC & RAC Design | TA design | Prediction Tools | Metricell visualisation of data |
| Review network traffic (call profiles, etc.) Review planning and dimensioning process | | | OSS Data | Metricell, traffic distribution |

GPRS/EDGE, HSPA, LTE

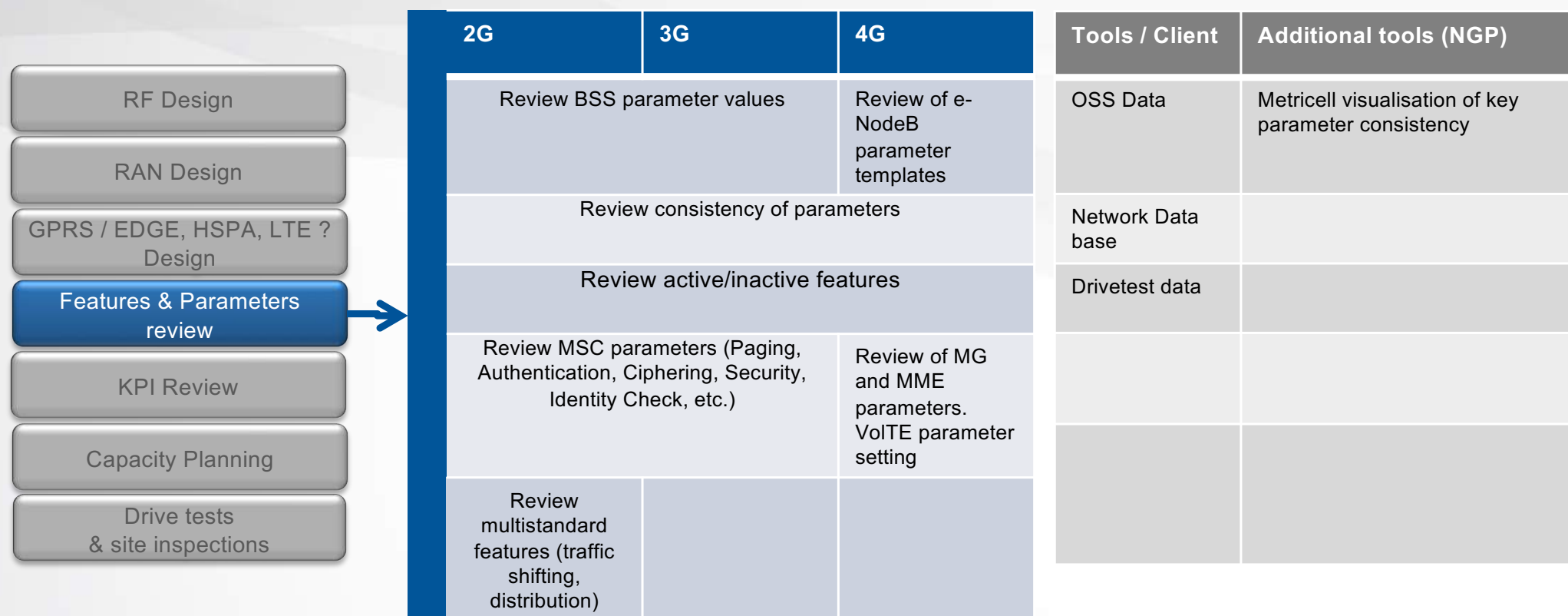
Overview of GPRS/EDGE, HSPA, LTE design audit, data sources & tools, additional (optional) tools.



| 2G | 3G | 4G | Tools / Client | Additional tools (NGP) |
|--|---|---|------------------------|------------------------|
| EGPRS dimensioning review: (e.g. cell level dimensioning for EGPRS data, min/max PDCH setting, and other parameter setting for dynamic PDCH) BCCH strategy for PDCH, multislot, voice vs. data | HSDPA dimensioning review, e.g. cell level definitions for HSPA data (HSDPA Power, HS-DSCH Codes, HS-SCCH, lub Bandwidth, etc.) | MIMO Settings, Carrier Aggregation, Band width, RS Settings and powers, DRS/DMRS planning, PRACH/RSI Review, PCI Review. VoLTE optimisation | Network info, OSS Data | |
| EGPRS Parameter Settings: Fixed / Dynamic PDCH, Dynamic Abis, Modulation schemes, Link Adaptation, Incremental Redundancy/Resegmentation, Extended TBF, NACC, PSI... | Parameter Settings: Dynamic Power/Codes allocation, Scheduling algorithm, CQI Table . | PDCCH Dimensioning and planning, PUCCH Planning, TA Planning, RSRP and RSRQ/SINR design levels. | Network Settings | |

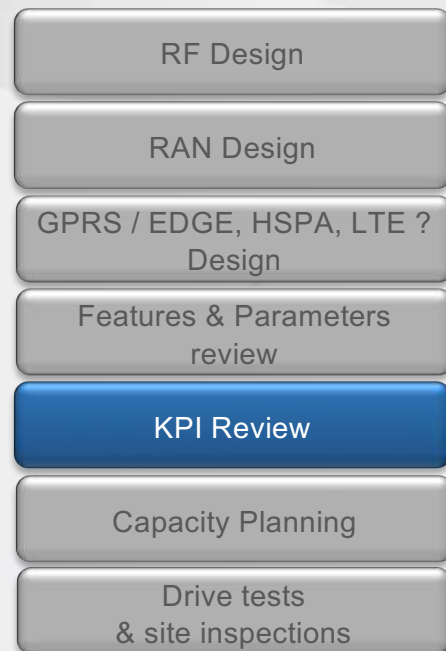
Parameters & Features review

Overview of Features & Parameters review, data sources & tools, additional (optional) tools.



KPI review

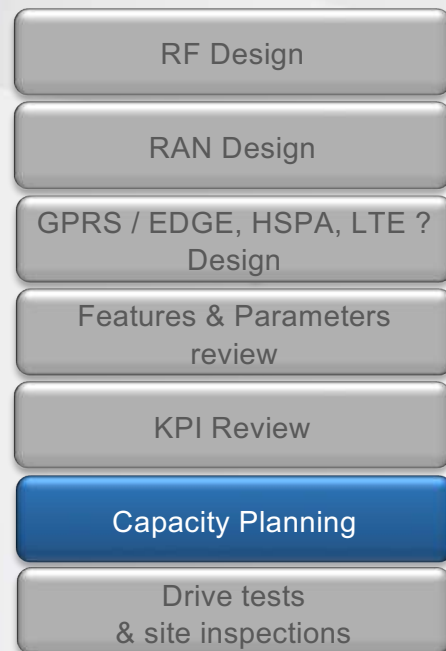
Overview of KPI review, data sources & tools, additional (optional) tools.



| 2G | 3G | 4G | Tools / Client | Additional tools (NGP) |
|---|---------------------------|--|----------------------------------|---|
| Top Down Approach: Network level, RNC / BSC levels, group of cells level, Top worse cells, etc. | | | OSS | Metricell visualisation of performance data |
| Accessibility, retainability, mobility, integrity, availability, throughput | | | Statistical tools | |
| Identify failure causes (Congestion, System, Transmission, Radio) | | | Call traces | |
| Correlate with parameters, RF & RAN e-RAN designs, Drive-Tests, other KPI, alarms | | | Probes if available and suitable | |
| | Analysis for CS, PS, HSPA | Analysis for VoIP, CSFB, Throughput vs bandwidth.VoLTE | Drivetest data/Tools | |
| Benchmark(global commonly used/useful/missing) | | | | |

Capacity planning

Overview of Capacity planning review, data sources & tools, additional (optional) tools.



| 2G | | 3G | 4G | Tools / Client | Additional tools (NGP) |
|---|---|-----------------------------------|----|------------------|-----------------------------|
| Analyse existing traffic model, call profiles | | | | OSS/Traffic Data | Metricell KPI visualisation |
| New Traffic Model: Propose new traffic model/mix based on call profiles | | | | | |
| Dimensioning | Correlation of UL Carried traffic with RTWP | Cell Dominance | | | |
| Channel allocation | Identify CE licenses re-balancing opportunities | PDCCH dimensioning and allocation | | | |
| | Bearer Optimisation | | | | |
| Identify traffic re-balancing opportunities between cells Analysis of Traffic pattern, traffic trend analysis, identification of potential short and medium term bottlenecks | | | | | |

Drive tests and site inspections

Overview of Drive Test process / site inspections, data sources & tools, additional (optional) tool



| 2G | 3G | 4G | Tools / Client | Additional tools (NGP) |
|--|-----------------|-------------------------------------|--|------------------------|
| Identify areas of deficient coverage | | | TEMS or similar | Metricell Automobile |
| Identify areas of non dominant server | | | Tools for identification of crossed Sectors (Features) | |
| Identify areas of high overlap between cells | | | | |
| Identify crossed sectors | | | | |
| Identify overshooting cells | | | | |
| Identify missing neighbours Verify impact of parameter settings | | | | |
| GPRS/EGPRS throughput | HSPA throughput | LTE/LTE-A throughput, VoLTE testing | | |
| | | | | |

Usage of optional tool

NGP have access to powerful visualisation tools which can be used to visualise various network and performance data serving as basis for further analysis.



- Business Intelligence and visualisation tools collect data from OSS and can be presented in very efficient and useful ways. It provides the main functionality for performing the root cause analysis and investigation and troubleshooting
- Several layers of information can be viewed simultaneously providing valuable insight to analysis

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Our company

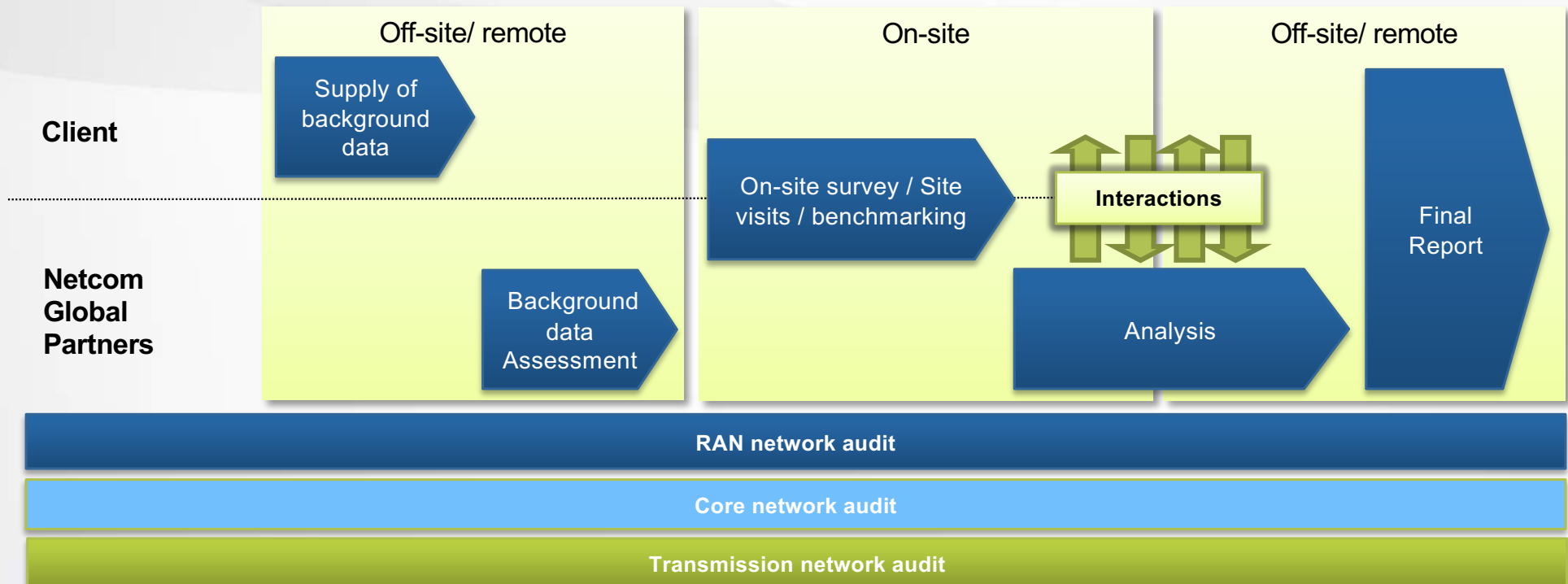
Network Audit – Service offerings

As a specialised provider, we undertake technical audits of mobile network operations (RAN, core and transmission) based on well established processes and tools, supported by global benchmarks.

| RAN | Core | Transmission | CapEx KPI Review |
|---|--|--|--|
| <ul style="list-style-type: none"> • GSM, UMTS, LTE • Review of network design process • Review of network configuration • Utilization • Physical audit on sample sites • Review of network performance • Identification of issues, recommendations & related action plans • Counters and Statistics • Features, Alarms • Testing of a selection from the recommendation. • Link budgets, Interference | <ul style="list-style-type: none"> • MSC, MSS, MGW, SGW, PGW, HLR, IN, VAS VoLTE and interfaces • Network diagrams • Nodes & platforms configurations • Core CS PS KPIs • IN&VAS KPIs • IN & Core CDRs • Core Network Design rules and processes • Call Profiles • Processes (planning, optimization, growth) | <ul style="list-style-type: none"> • Network topology SDH / PDH / ATM / Fiber/ Ethernet / Leased Lines • Interconnections to other networks etc. • Network Management Systems • Transmission KPIs • Transmission Design rules and processes • Connectivity and topology analysis • Sync audit • SDH network - Protection / Capacity / Resilience | <ul style="list-style-type: none"> • Compares capex metrics to size of operation and network quality metrics • It is an independent review, but may also serve as basis (decision criteria) for a wider Capex Governance project to be considered as next step |

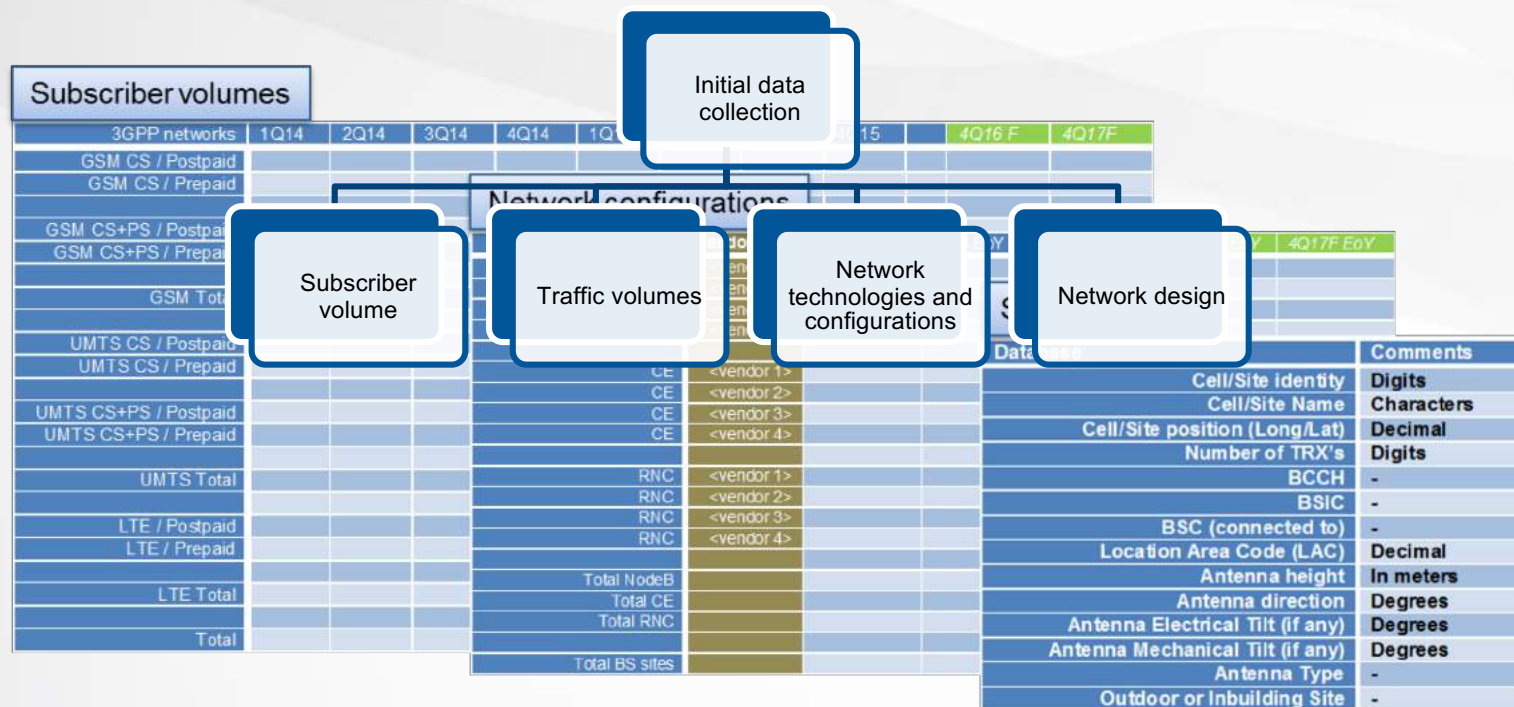
Project process overview – Example

Each of the sub-audits (RAN, Core, Transmission, CapEx KPI), are typically conducted in parallel as a combination of on-site and off-site (remote) activities.



Data collection process – Initial Questionnaires

A defined set of questionnaires for initial data collection will be sent to the operator/client as a first step of the project (normally immediately after contract signature).



- The questionnaires are tested in multiple projects and ensure the most effective and efficient communication between operating staff and the audit team
- They assist the client in preparing information so that audit team can have material ready to start work immediately upon arrival onsite
- Some analysis can start before arrival on site

Project scope / RAN audit - Example

| Method | | | | |
|-------------------|--|--|--|--|
| Scope | Data Collection | Network design and KPI analysis, 2G, 3G, LTE | Analysis of identified issues | Conclusions |
| Sources | <ul style="list-style-type: none"> • Site/Parameters databases • Counters and statistics • MRR/RMS, U2000 etc • Features • Alarms • Drive-Tests etc. | <ul style="list-style-type: none"> • RF& BSS KPIs • RF& BSS Design rules and processes • QoS for Voice • QoS for Data (Ping, RTT etc) | <ul style="list-style-type: none"> • Identified issues affecting Network Quality | |
| Activities | <ul style="list-style-type: none"> • Collect network data | <ul style="list-style-type: none"> • RF Design review • BSS Design review (Dual Band, micro/macro strategy) • Design Levels • KPI correlation and evolution • Call Profiles • VoLTE parameters and settings • Processes (planning, optimization, evolution) | <ul style="list-style-type: none"> • Detailed Issues Analysis: Availability, Coverage, Quality, Capacity, Efficiency, Others • Top Down Analysis: City, MSC, BSC/RNC, BTS's, Node-B, e-NodeB, Cell Clusters etc. • Top Issues | <ul style="list-style-type: none"> • Action plan to resolve identified issues with weight on customer impact, relevance and potential investments required. |
| Tools / Templates | <ul style="list-style-type: none"> • Input Questionnaire | <ul style="list-style-type: none"> • Excel/Access • MAPINFO • Planning Tool (operator side) • Visualisation tool (*) <p>(*) NGP standard tool from Metricell or other tools provided by client</p> | <ul style="list-style-type: none"> • Tools available in the network (traces, analyzers, vendors tools,...) | <ul style="list-style-type: none"> • Detailed Radio Audit Report template • Word / Power Point |

Recommended action list

We will analyse and present all recommendations in order of priority.

| Clasification | Description |
|-----------------------------|---|
| Critical | Red: Business Critical - Immediate Action Required |
| Important, but non-critical | Orange: areas for improvement, non- critical, but should be resolved quickly |
| Desired improvement | Yellow: areas for improvement, non-critical, low priority - Will Improve quality and/or promote best practices. |



| # | Recommendations | Reason / Problem addressed | Priority / classification |
|---|-----------------|----------------------------|-----------------------------|
| | | | Critical |
| | | | Important, but non-critical |
| | | | Desired improvement |

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How we can help

Project examples and references

Our company

Network Audit experience

NGP has extensive experience of network audits and similar projects through the experience and benchmarks collected by its partners world wide over more than 15 years.

RAN Audits, Operator in Middle Eastern country

- RAN audit and optimisation of leading operator Network, improving all relevant KPI's resulting in increased revenue and improved customer experience

RAN Audits, India

- Working on behalf of a large Global operator, performing RAN Audits in almost all circles of India over a number of years.

Various Network Audits, Global Operator, Asia, Africa and Latin America

- Repetitive audit processes covering all networks of the group during several years, reducing CapEx, improving performance and promoting best practices through extensive work with both internal and external benchmarks and KPI's.

Network audit, Operator in Eastern European country.

- Technical audit of a leading operator, identifying key network issues as basis for a consideration of future investment requirements.

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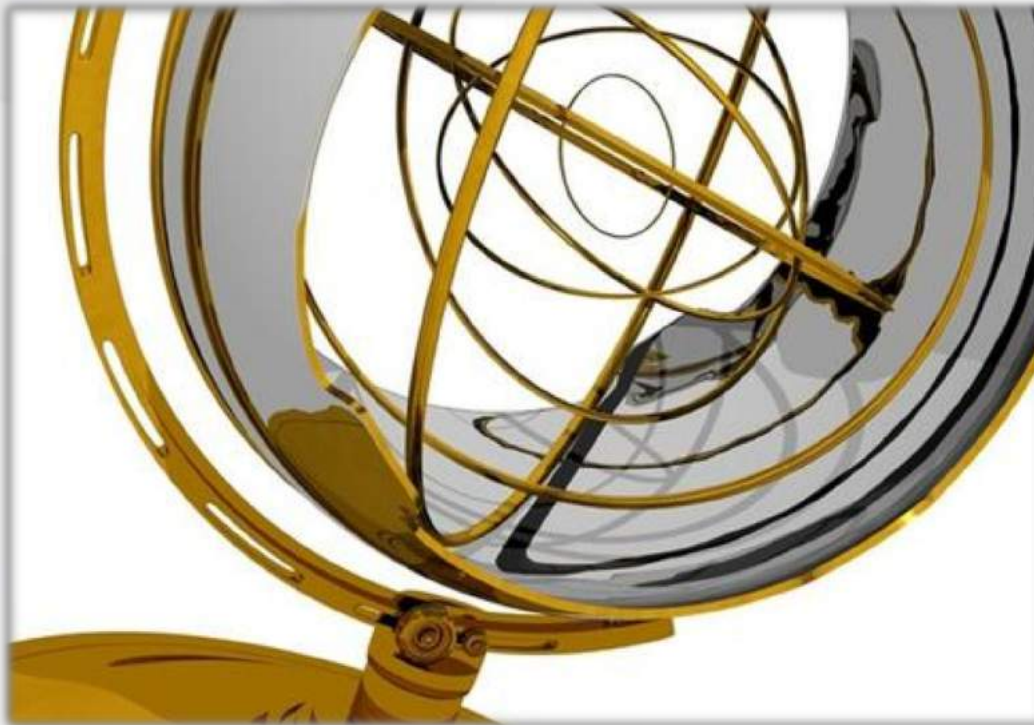
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NGP is a global consultancy providing telecommunications sector clients expert advice and support on strategy, technology, operational and other issues, enabling clients to profitably compete and grow their businesses.



- The collective telecom expertise of our team of advisors, all specialists in their field, sets us apart as consulting partner to progressive telecom companies worldwide
- Our teams are engaged in projects worldwide, mostly in Scandinavia, Europe, Asia, Africa and Latin America.
- The global reach of our partnership creates the foundation for an international perspective and cross-cultural understanding of market and organisational issues
- As a strongly focused consultancy, with an in-depth understanding of our niche market, Netcom Global Partners is a responsive and flexible partner for the most demanding clients

Our expertise and capabilities

We provide advisory and management expertise in planning, design, deployment and operation of telecom networks and services.

Some project examples:

- Operational reviews and audits
- Market opportunity evaluations
- Network planning and design
- Managed Services feasibility reviews
- Indoor coverage solutions
- Network consolidation strategy definition
- Market entry consultancy services for mobile operators and service providers
- License acquisition support / spectrum valuation
- Interconnection, access and wholesale agreements
- Roaming and clearing audits - commercial and technical
- Regulatory, standardisation issues, network numbering
- Number portability implementations (mobile/fixed)
- Fibre rollout, fibre unbundling and fibre sharing and access
- M2M/IoT technologies, solutions and concepts
- Operational KPI benchmarking Service feasibility studies
- Customer Experience management
- Project portfolio and governance strategy
- Project Management Office (PMO) implementation
- Management of service launch and transition projects. Some recent examples: VoLTE, MVNO
- Network procurement RAN, Core
- Project management of mobile and fixed broadband network roll-out
- IMS Migration projects
- Power solutions, "Green Connectivity"
- Commercial and technical due diligence
- Tower, Network and Infrastructure Sharing agreements and implementation

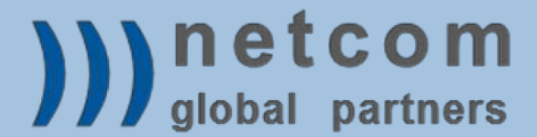
Our global experience

Our partners, coming from leading telecom operators, vendors and consultancies, bring experience from work with clients in a wide range of countries and regions with different market and regulatory conditions.



Some clients our partners have worked for:

- Amara Communications
- Axiata
- Bell Canada
- Batelco
- CellularOne
- Canadian Imperial Bank of Commerce
- Digicel
- Du
- Emtel
- Ericsson
- FarEasTone
- Hi3G / 3
- 3GIS
- ICE / Net1
- Intelig, Brazil
- Meteor
- Mobifone
- Mobtel
- Nokia Networks
- Orange / Getesa
- Orange / Jordan
- Orange /Switzerland
- Umniah / Jordan
- Orascom Telecom (now Global Telecom Holding / Vimpelcom)
- Ooredoo Group
- OnePhone
- Sabafon
- SmarTone
- Smart Philippines
- Sumitomo Group
- Swedish Post and Telecom Authority
- TAL
- TDC
- Telefonica
- Tele2
- Telenor
- TeliaSonera
- Telkomsel
- Teracom
- T-Mobile / Germany
- T-Mobile /Poland
- Tigo / Millicom
- TIM Brazil
- Turkcell
- Viettel
- Vivendi
- Vinaphone
- VMS
- Vodafone
- Alcatel
- Huawei
- ZTE



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